

MICHELE SOAVI

+33 777 311 737 ♦ soavi.michele@gmail.com
linkedin.com/in/michelesoavi ♦ 10/04/82 ♦ Italian
Clos des Cimes de Lognan, 54 Argentière, 74400, France



Fluent in English, French, Spanish, Italian; Intermediary in German

PROFESSIONAL EXPERIENCE

- UNIVERSITY OF TRENTO**, Trento, Italy **November 2018-Present**
Research project on automating/semi-automating the execution of Smart Contracts in Blockchain
PhD researcher
- INDEPENDENT**, Geneva area, France **September 2016-Present**
Creating value and innovating financially, socially and environmentally by consulting and researching / Blockchain
Financial and sustainability consultant
Engaged to support companies in monitoring and reporting activities, strategy definition in finance and operations. Preparation of financial, sustainability and integrated reporting. Introduction to Blockchain technology
- Implemented controlling and monitoring activities with the definition of KPI's which lead to a 6% time saving in the execution of the operational activities of the company.
- QUANTIS INTERNATIONAL**, Lausanne, Switzerland **March 2016-August 2016**
A leading life cycle assessment (LCA) consulting firm that helps companies manage the environmental impacts of their products/services.
Sustainability Consulting Intern
Completed comprehensive analysis (Life Cycle Analysis and Life Cycle Costing) to determine the impact that products and/or processes have on the environment. Compiled and generated sustainability reports (GRI) for the management team and key external stakeholders. Participated in a business development team that identified potential new markets.
- Based on previous experience, selected to assess existing practices and identify improvement opportunities. Subsequently, advised the management team on ways to streamline operations and improve efficiency.
 - Leveraged professional network with knowledge of the market to secure new business opportunities and enhance Quantis International's position in the market.
- ERNST & YOUNG (EY)**, Munsbach, Luxembourg **March 2011-February 2015**
Assistant Manager, External Audit Department
Simultaneously managed and coordinated operational and financial audits; controlling and financial analysis activities for a diverse portfolio of clients (finance, industrial sector, real estate). Served as the primary interface with clients. Worked on several advisory projects (fraud investigation, AML, KYC, FATCA, loaned staff for a domiciliation company).
- Selected by senior management to turn-around several at-risk client relationships, successfully identifying and resolving issues to retain the business and secure additional revenue.
 - Following the relocation of many processes to EY India, trained their staff on operational practices to maintain audit quality.
 - Instrumental in growing annual revenue by 40% by training staff to deliver quality service and expediently resolve issues.
- PRICEWATERHOUSECOOPERS (PWC)**, Milan, Italy **January 2009-March 2011**
Junior Auditor
Assisted in executing the audit process, SOX for oil & gas, telecommunications, utilities, industrial and commercial companies.
- ITALIAN CHAMBER OF COMMERCE**, Zaragoza, Spain **January 2008-May 2008**
Business Development Intern
Developed commercial opportunities between Spain and Italy for this newly created organization funded by the EU.

EDUCATION & PROFESSIONAL DEVELOPMENT

MBA, Business School Lausanne, Switzerland, 2016

- **Diploma in Sustainable Business, University of St. Gallen, Switzerland.** Completed a sustainability consulting project for Coca Cola including a field trip to Argentina. The proposal was approved and funded.

Master Degree in Environmental & Tourism Economics and Management, University of Trento, Italy, 2009

Bachelor Degree in Economics, University of Brescia, Italy, 2005

- Attended University of Salamanca, Spain through a Socrates Erasmus Grant

Project Management: PRINCE2 Foundation Certified, 2016

Sustainability Reporting: GRI Certified Training, 2016

KEY SKILLS

- Ability to adapt to new environments and tasks
- Ability to develop and maintain a network; human relationship oriented
- Ability to motivate and lead others in a positive working environment
- A proactive approach and the ability to work autonomously and in the team and with limited guidance and supervision
- Ability to connect the dots between different disciplines and industries

TOOLS

SAP, Lotus Notes, XLstat, Pajek, Quantis Suite 2.0, Simapro, MS Office Suite, Google Tools, SO Microsoft Office Windows