

Jaime Pérez Martín-Gaitero


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SUMMARY

Executive with high expertise in management of different business areas: General management, Sustainability & CSR, Change Management (EFQM) and QHSE with deeply working understanding of a variety of industries: start-ups, engineering, metal sector, biotechnology and business education.

CORE COMPETENCIES

- ✓ Accustom to make change happened
- ✓ Excellent communication and influencing skills, able to product and provide presentations, briefings, Toolbox Talks and Inductions.
- ✓ Ability to work independently. Highly organised and self-motivated
- ✓ Problem solving and analytical skills. An in deep understanding of the triple bottom line both academically, Ph.D in CSR, and professionally, ISO 26000, Global Compact, GRI, DJSI, FTE4Good.
- ✓ Excellent working knowledge and understanding of QHSE assurance standards in engineering as well as international standards: ISO 9001, ISO14001, ISO 27001, OHSAS 18001 demonstrated in more than 1.000 engineering works
- ✓ Excellent leadership in working with staff throughout an organisation both at national and international level.
- ✓ Good business understanding and ability to manage team working relationship

PROFESSIONAL EXPERIENCE

- **IESIDE** (Business School owned by Abanca Bank, Affiliated centre of the University of Vigo, Spain). Manger of the Virtual Campus. Design of Sustainability & CSR strategy of Abanca. Principal Lecturer for Bachelor in BA, Subject: start-ups business model. Responsible of the Principles for Responsible Management Education (PRME) and Sustainable Development Solutions Network (SDSN) agreements of UN. Since September 2017.
- **TrekkApp**, (Oviedo, Spain). COO. Mobil application for tourism € 0.1 m, 4 employees. Since September 2017.
- **Universidad Internacional de La Rioja** (Spain), Associate lecturer and Final Master Thesis Director for MBA and for Master in QHSE students at Law and Economics School. January 2016 to present.
- **SOANDEX, S.L.** (Madrid, Spain). Consultancy. Senior Consultant in Sustainability & CSR and Excellence. € 0.5 m, 10 employees. Since March 2013.
- **NANOGRAPHITE, S.L.** (Oviedo, Spain). CEO and Co-founder. Start-up, carbon nanofibers. July 2016 to June 2017.
- **Spectrapply, S.L.** (Oviedo, Spain). General Manager. Start-up, Biotechnology (NIR Spectroscopy). € 0.5 M, 6 employees. From June 2014 to June 2015.
- **Asturiana de Laminados, S.A.** (Pola de Lena, Spain). Coil and zinc sheet manufacturer. Pre weathered line manager. € 15 M turnover, 80 employees. October 2012 to June 2014.
- **EOI Business School** (Madrid, Spain) Educational Institutions ruled by the Ministry of Industry of Spain. €10 million turnover, 100 employees. October 2009 to present

2009 to present. Lecturer in Excellence in management and Sustainability.

2009 to 2011 Academic Director for an Executive MBA: Reporting directly to CSO my main duties were:

Provide leadership, oversight and coordination of course profiles, coursework programs, teaching and learning and student affairs (senior and middle level executives). Represent the EOI before the client (FEMETAL: Metal Sector Entrepreneurs Association)

- **ADOBER, S.L.** (Gijón, Spain), Engineering, €15 M, 150 employees. April 2000 to November 2011

Quality, Environment, Health & Safety and Employee Training Manager: Reporting directly to the Board my main duties were:

Define, design, implement and maintain the Integral System: ISO 9000, ISO 14001 (certificated by the Lloyd's Register) and OHSAS 18001 not certificated. Liaison with Regulatory authorities. Establishing and maintaining procedures & requirements related to suppliers and contractors. Expertise in dealing with Authorities to manage projects subsidized with more than €1 million.

Deliver internal QHSE training with employees. Follow up claims and complaints including corrective actions. Determination of personal competence requirements. Management of internships with professional & postgraduates schools for more than 250 interns.

• **Assessor in Business Excellence since 2002: having participated in the assessment of:**

National level: Awards for Excellence in Management (EFQM) on behalf of the Regional Governments of: Asturias, Andalucía, Islas Baleares and Castilla y León (Spain) to different business: foundries, industrial services, consultancies, mechanical industries, security services, old people's homes and IT services.

Club Excelencia en Gestión: EFQM Model Recognitions Assessments on behalf for the following Certification Bodies: AENOR, Bureau Veritas, Lloyd's Register, SGS, TÜV and Applus, to a variety of business: charities, hospitals, facility services, entrepreneurs associations, mechanical industries, software, human resources, ports authorities.

International level: The Iberoamerican Excellence Award since 2006: equipment industries, power, city councils, government department, construction and hospitals in México, Colombia, Perú, Spain and Paraguay.

- **CMC, S. L.** (Oviedo, Spain), Engineering Office, €1 million turnover, 3 employees. April 1999 to April 2000

Intern in Technical Office: Consultant in domotics & intelligent buildings

- **Basketball Federation of Spain.** Official since 1981 to 1986. Manager in referee training in the central area of Asturias from 1995 to 1999. Referee since 1986 to 2001: Women's Professional League during 5 yrs. and E.B.A. League during 6 yrs.

• **Lecturer (since 2000) in Sustainability & CSR as well as in Excellence:**

EOI Business School since 2010: teaching these subjects at different Masters and Courses

University of Oviedo in Excellence Management to MBA and PhD in Business students since 2005.

More than 1.000 hours of lectures presentations to civil servants, employees as well as job-seekers since 2000.

PhD in Sustainability in Organizations, Cum Laude, Thesis about how to change business to achieve Sustainability through EFQM. Economics & Laws School, University Jaume I, Spain.

MSc in Sustainability and Corporate Social Responsibility, 1st Class, UNED (National University of Distance Education) – University Jaume I, Spain.

MSc in Health and Safety, University San Pablo-CEU, Spain

Master in Quality, Environmental & Occupational Health and Safety, 1st Class Distinction. UNED, Spain.

Master in Environmental Engineering & Management, EOI Business School, Spain

BSc in Industrial Technical Engineering, 1st Class, University of Oviedo, Spain. (Sp. O.: Electric Power & Electrical Grids).

Previsionista Superior equivalent to UK's **National General Certificate in Occupational Health and Safety**.

OTHER COURSES

IRCA ISO 9001 QMS Lead Auditor, Lloyd's Register, April 2012.

IRCA ISO 14001 EMS Lead Auditor, Lloyd's Register, July 2011.

IRCA OHSAS 18001 OH & S Lead Auditor, Lloyd's Register, October 2011.

EFQM National Assessor, Club Excelencia en Gestión, January 2002.

PUBLICATIONS AND PRESENTATIONS

- ✓ Pérez Martín-Gaitero, J., Escrig Tena, A.B. **The relationship between EFQM levels of excellence and CSR development**, International Journal of Quality & Reliability Management, Vol. 35 Issue: 6, pp.1158-1176.
- ✓ Pérez Martín-Gaitero, J., Escrig Tena, A.B. **Excellence (EFQM) and CSR: an evolutive model: a case study in the Principality of Asturias**. XXIV National Congress of ACEDE, Castellón, 7th to 9th September 2014.
- ✓ Pérez Martín-Gaitero, J., Escrig Tena, A.B. **EFQM Excellence Model: value proposal in Corporate Social Performance**. XXI National Congress of ACEDE (Scientific Association of Economics and Business), Barcelona, 4th to 9th September 2011.
- ✓ Pérez Martín-Gaitero, J., Escrig Tena, A.B. **Excellence (EFQM) and CSR: an evolutive model**. XIX National Congress of EBEN España (European Business Ethics Network), Barcelona, 29th June to 1st July 2011.

LANGUAGE SKILLS

Certificate of Advanced English (University of Cambridge, June 2009).

QUALIFICATIONS & MEMBERSHIPS

Chartered Engineer. Registered **European Engineer**, European Federation of National Engineering Associations.

Member of: EBEN España (European Business Ethics Network), Asociación Española de Calidad.

OTHER INTERESTS

Olympic Volunteer from 1989 to 1992 working in the organization of sports events in Asturias and in the **1992 Barcelona Olympic Games**. **1992 Olympic Torch carrier**.