

## Curriculum Vitae



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**Academic Education** 2016 – 2017 **Sustainable Business Diploma**  
of the University St. Gallen & Business School Lausanne,  
Switzerland  
1991 – 2001 University studies – Vienna University of Economics and  
Business (Degree: **Master of Business Administration**)  
1990 – 1991 University studies – Technical University Vienna  
(Mechanical Engineering)

### Further Education

- Diploma holder of **2 year training course systemic coaching**, Institute for systemic consulting, Wiesloch (Germany)
- One year **leadership development curriculum** „Essence of Leadership“
- Participation in the **Sacred Passage** 2018 with John P Milton
- Participation in the **Nature Quest** Austria 2016 for Leaders
- **Senior project manager**
- Certified **e.business process manager**, Brigham Young University, Utah
- Certified **communication trainer**, Schule des Sprechens, Vienna
- Certified **re-teaming-coach**, Institut für Organisationsentwicklung, Scharnstein
- Diploma holder, Wine and Spirit Education Trust, London

### Professional background

2016 – ongoing **Nusser & Partner GmbH, Managing Partner**

- Development and management of the company
- Consultancy services in the field of sustainability
- Initiation, development and management of sustainable infrastructure projects worldwide
- Development of the peripetic<sup>®</sup> turn approach for breaking deadlocks in project teams, by applying sustainable value drivers

Most recent project examples:

- Management of the feasibility phase for the largest urban ropeway project in Quito, Ecuador, including framing workshop, project setup, risk management, stakeholder mapping and communication concept, project team coordination, business case development and reporting.
- Development of scalegrid<sup>©</sup>, an innovative and sustainable standard-project-approach to enhance and manage heating grids in large cities, allowing renewable energy and industrial heat waste to be integrated

- Management of the feasibility phase for a cable car project in Sri Lanka, including stakeholder management, project team coordination and business case development.
  - Development of a sustainability-focused market strategy for a Swiss precision manufacturer
- 2016 – ongoing      **Martschin & Partner GmbH, Managing Partner**  
 Co-management of the PR and communication agency
- 2005 – 2016      **Aeon Consulting Group GmbH, Managing Partner**
- Financial management of the company, head of the Industrial Management Unit
  - Project management on time for clients in various industries
  - Management consulting in the fields of project management, project-portfolio management, risk management and project controls
- Most relevant project examples:
- Team lead of the project services team for the development phase of the Nabucco gas pipeline
  - Development of a project development process for large-scale investment projects for a multi-national raw material company, including the training program for key stakeholders.
  - Management on time of a construction project within the energy industry with a core team of 13 people and a budget of EUR 90mn. Responsibility for the overall business case, the project design, cost estimation, controls and reporting, risk and stakeholder management.
  - Development of a 6-month project controls curriculum for an international raw material company, covering project planning and controls, risk and stakeholder management, project governance, change and claim management, reporting and social dynamics within teams.
- 2003 –2005      **Nusser Consulting, Freelance Consultant**
- Management consultancy within the wine industry
  - Management of regional development and change processes
- 2001 – 2003      **IT Consultancy - 42virtual Business Services GmbH**
- Business consultant
  - Project manager
- 1997 – 2001      Various Tax Advising companies

### Lecturing activities

- **Project Management Lecture**  
 Topics: Design, planning and controls of projects  
 Organizer: Institute for Organisation and Learning, University of Innsbruck since 10/2006

### Language Skills

- German (mother tongue)
- English (fluent)